

By John Barrett, Director of Research

3Q 2006

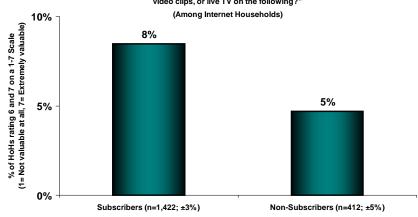
Synopsis

A diverse set of players are entering the mobile TV space using a wide range of strategies, technologies, and revenue models. Parks Associates cuts through the noise and hype, penetrating into the core issues to predict the ultimate winners and losers in the space. This report provides an in-depth understanding of the mobile TV market dynamics as well as an analysis of consumer demand.

Interest in Mobile TV

Value of Watching Video/TV Content on a Mobile Phone (Q2/05)

" How much would you value the ability to view pre-recorded video, video clips, or live TV on the following?"



Source: Mobile Entertainment Platforms and Services, a survey of 2,112 Internet users © 2005 Parks Associates

Publish Date: Aug 06

"Many obstacles to mobile TV are often underplayed, including spectrum availability, conflicting business interests, and pressure from 'over-the-top' providers that are attempting to bypass the cellular operators," said John Barrett, director of research with Parks Associates. "All of these factors make for a messy and confusing market to compete in."

The Bottom Line

1.0 Notes on Methodology

- 1.1 Consumer Data
- 1.2 Definitions

2.0 Overview

3.0 Technologies & Spectrum

- 3.1 Mobile Operator Solutions
- 3.1.1 Broadcast vs. Unicast
- 3.1.2 Satellite vs. Terrestrial Technology
- 3.1.3 Spectrum Availability
- 3.1.4 Chipset Convergence & Roaming
- 3.2 Consumer Solutions
- 3.3 Pay-TV Provider Solutions
- 3.4 Wildcard Solutions

4.0 Consumer Analysis of Mobile TV

- 4.1 Mobile TV Users
- 4.2 Mobile TV Intenders
 - 4.2.1 Profiles of Mobile TV Intenders
 - 4.2.2 Demand-side Analysis of Mobile TV

5.0 Mobile Operator Deployments & Trials

Contents

The Bottom Line is a

level summary of the

market, evolutionary

business in this space.

A Parks Associates'
Resource Book

contains a wealth of

consumer survey data

concise, executive-

current state of the

path, and the implications for

companies doing

and company profiles a must-have reference for product/market planning.



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- 5.1 The Deployment Dilemma
- 5.2 The Technology Horse Race
- 5.3 North America
 - 5.3.1 MediaFLO (U.S.)
 - 5.3.2 Sprint-Nextel (U.S.)
 - 5.3.3 Modeo (U.S.)
 - 5.3.4 Hiwire (U.S.)
- 5.4 Europe
 - 5.4.1 DVB-H Trials
 - 5.4.2 Mobiles Fernsehen Deutschland (Germany)
 - 5.4.3 BT Movio (U.K.)
 - 5.4.4 Mediaset (Italy)
 - 5.4.5 3 Italia (Italy)
- 5.5 Asia
 - 5.5.1 Terrestrial DMB Services (South Korea)
 - 5.5.2 TU Media (South Korea)
 - 5.5.3 OneSeg (Japan)

6.0 Implications & Forecasts

- 6.1 Revenues & Revenue Models
- 6.2 The Mobile Entertainment Free-For-All
- 6.3 The Viewing Experience
- 6.4 Disruptive Technologies & Disruptive Distribution
- 6.5 Forecasts

Resource Book

Section I: Mobile TV Users

Section II: Incidence of Mobile Phone TV Intenders

Section III: Profile of Mobile TV Intenders

Section IV: Analysis of Mobile TV Intender Population

Handset Features Desired by Mobile TV Intenders

Mobile TV Content Preferences

Mobile TV High Intender Population – Additional Information

Section V: Company Profiles

3 Italia

Aloha Partners (Hiwire)

Bluestreak Network

Cingular Wireless

Crown Castle International Corp.

IP Wireless

Mediaset

MobiTV, Inc.

Motorola Inc.

Nokia Corporation

Orange

Orb Networks, Inc.

Pace Micro Technology

Qualcomm

Sling Media Inc.

Sony

Sprint Nextel Corp.

Texas Instruments



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TiVo Inc. TU Media Verizon Wireless Vodafone

Figures

The Bottom Line

Mobile Operator Solutions Spectrum Availability

Mobile TV Chipsets & Chip Makers

Consumer Solutions

Pay-TV Solutions & Ventures

Wildcard Solutions Mobile TV Intenders

Most Appealing Mobile TV Content

Most Important Functions and Features of a Portable or Mobile Device

Mobile TV Intenders: Behavior-graphic Details Unicast Mobile TV Services in the United States

European DVB-H Trials

U.S. Mobile TV Forecast (2005-2010)

Resource Book

Current Mobile TV Usage

Mobile TV High Intender Incidence

Mobile TV Intender Incidence by Psychographics

Mobile TV Intender Incidence by Age Groups

Mobile TV Intender Incidence by Marital Status

Mobile TV Intender Incidence by Education

Mobile TV Intender Incidence by Gender Mobile TV Intender Incidence by Income

Mobile TV Intender Incidence by Number of Adults in Household

Mobile TV Intender Incidence by Individuals Younger than 18

Mobile TV Intender Incidence by Number of Teens in Household

Mobile TV Intender Incidence by Type of Home

Mobile TV Intender Incidence by Home Ownership

Psychographics of Mobile TV Intenders

Mobile TV Intenders by Gender

Mobile TV Intenders by Age

Mobile TV Intenders by Marital Status

Mobile TV Intenders by Education

Mobile TV Intenders by Income

Mobile TV Intenders by Number of Adults in Household

Mobile TV Intenders by Number of Individuals Younger than 18 in Household

Mobile TV Intenders by Number of Teens in Household

Mobile TV Intenders by Type of Home

Mobile TV Intenders by Home Ownership

Important Multimedia Functionalities on a Mobile Handset

Most Important Portable Device Functions

Important Multimedia Functionalities on a Mobile Handset

Important Multimedia Functionalities on a Mobile Handset

Most Appealing Mobile TV Content

Top 10 Mobile TV Content Preferences by Teens



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Length of Mobile TV Content
Additional Information on Mobile TV
Most Appealing Mobile TV Content by Gender
Mobile Phone Subscribers by Service Providers
Brand of Current Mobile Phone
Average Monthly Expenditure on Mobile Phone Service
Replace/Upgrade Mobile Phone
Alternate Service Providers

Interest in Mobile Broadband Wireless Platform

Attributes

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