

By Tricia Parks, Founder & CEO

Synopsis	Home Security in U.S. Households
This report provides a comprehensive analysis of the residential security marketplace including profiles of major and emerging equipment and monitoring firms, analysis of key trends and industry layers, forecasts (\$ and #) through 2012, and an analysis of the consumers with or intending to adopt monitored or independent security systems. The report analyzes the future for security from a strategy perspective.	Diffusion for Monitored Security U.S. Households 1990-2020
Publish Date: Apr 07	"Residential security is a largely mature industry," says Tricia Parks. "Questions as to where the industry will migrate, how and if it will redefine, or what innovations will expand its value and invigorate its potential are on the minds of current companies as well as on service providers investigating the market. In this report, I've tried to sort the questions and progress to logical options for current and potential industry stakeholders."
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The Bottom Line is a concise, executive- level summary of the current state of the market, evolutionary path, and the implications for companies doing business in this space. A Parks Associates' Resource Book contains a wealth of consumer survey data and company profiles— a must-have reference for product/market planning.	 The Bottom Line 1.0 The Status of the Home Security Industry 1.1 History in a Nutshell 2000 Forward for the Security Industry 2.0 U.S. Householders and Security Systems 1 The Next Group of Adopters 2 Forecasts for Security and Monitoring 2007-2012 3.0 Dealer Installed Security Distribution 1 The Builder and Security 4.0 The Security Companies 5.0 Salient Trends and Strategy Issues 6.0 A U.S. Residential Security Forecast Summary Resource Book The Resource Book Home Security in U.S. Households 1 The Demographics of Security at Home

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Types of Locations/Facilities in Which Integrators Install Systems Integrators' Total 2005 Revenue Breakdown of Integrators' Residential Business Types of Security Systems Installed Percentage of Installs: New vs. Existing Security System Components Installed by Security Dealers Additional Equipment Installed by Security Dealers Average Cameras Installed by Security Dealers Active in Category Average Cost (Total) of Security Installation to Customer Brands of Security Offered Comparison of Residential Sales 2006 and 2005 Percentages of Integrators Installing Selected Product Categories Percentages of SECURITY & CONTROL Systems Installed in New vs. Existing Homes in 2005 Average Number of Installations Completed in 2005 Control, Audio & Home **Theater Systems** Average End-user Costs of Systems in 2005 Security, Audio & Home Theater Comparison of Average Costs of Audio & Home Theater Systems Installed in 2005: Security Dealers vs. Custom Installers Top Brands of Security Systems Integrators Installed Top Brands of Speakers in Audio Installations Top Brands of Components in Audio Systems Top Brands of Components Installed in Home Theater Systems Installation of Security by High-end Installing Dealers Common Householder Questions about Security Systems Market Value of Security Systems Installed in New Residential Construction What Types of Security Systems Are Installed? Are Security Systems Offered as Standard or Optional? Technologies Employed in Security Systems Why do Home Builders Offer Security Systems? Typical Home Security Components Installed Additional Equipment Offered with Security Systems Average Buyer TOTAL Cost for Security Systems Typical Home Security System Margin Top Ten Most-Widely Offered Brands of Security Systems Who Determines Which Specific Security System to Install? Importance of Selected Purchase/Brand Criteria to Choosing Products From where is the Security System Hardware Acquired? Why Builders Do NOT Offer Security Systems Housing Definitions Housing Forecast Methodology Summary Break down of US Households Housing Values Sources of Disaster Data Sources Forecast Drivers New Housing Starts 2005-2012 Total Existing Households Existing Single-Family Homes by Value Installation Type Model for Security Forecast Home Security Forecast Methodology Summary Total Available Market Penetration by Category



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Attributes	
Parks Associates	Authored by Tricia Parks
5310 Harvest Hill Road	Executive Editor: Tricia Parks
Suite 235	Published by Parks Associates
Lock Box 162	
Dallas TX 75230-5805	© May 2007 Parks Associates
	Dallas, Texas 75230
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