

# **MONETIZING THE CONNECTED**





# **SPEAKERS** | 2008-2011

### 2011 NOV Amsterdam, Netherlands

#### **KEYNOTE SPEAKER**

**Stefan Jenzowsky**, *Head of Business Unit Multimedia*, **Siemens**Communications, Media and Technology

**Telmo Perez Luaces**, VP Strategy, Orange - France Telecom

#### **SESSION SPEAKERS**

David Noguer Bau, Head of SP Marketing, EMEA, Juniper Networks

Pilgrim Beart, Director and Co-founder, AlertMe

Jan Van Bogaert, Chief Engineer, Alcatel-Lucent

**Klaus Böhm**, *Director*, *Technology*, *Media* & *Telecommunications*, **Deloitte Consulting GmbH** 

**Paul Bristow**, VP Strategy, Middleware & Consumer Experience, **Advanced** Digital Broadcast (ADB)

Richard Bullwinkle, Chief Evangelist, Rovi Corporation

**Philippe Calvet**, Director of Home & Broadband Network Standards, Orange

**Olivier Carmona**, Board of Directors Member, Digital Living Network Alliance (DLNA)

Jonathan Claman, VP Product Management, AVIQ Systems AG

**Jean-Michel Demoulin**, Cable, Digital Media & IPTV Strategy - European Markets, **Cisco** 

**Gianluca Ferremi**, VP Sales & Marketing, **Motive Television** 

Antonio Gioia, Project Manager, DTT Content Factory, MediaSet

**Tim Hadley**, Director, Corporate Communications, **Omniphone** 

Benoit Joly, Senior VP - Operational Marketing, Technicolor

Colin Lawrence, Commercial Director, BBC World News

Cees Links, CEO, GreenPeak Technologies

**Simon McGrath**, *General Manager*, *Europe*, **thePlatform**, a Comcast subsidiary

Fernando Coloma Miró, Head of Connected Home Services, Telefónica

Thomas Nogues, Director of Technology, Cable Europe

R. Uwe Placzek, CEO, Acetrax

Antti Reijönen, VP Solution Management, F-Secure

**Jerome Rota**, Sr. VP of Consumer Products and Services, **PacketVideo** 

Toby Russell, Chief Executive Officer, 3Vision

**Christopher Schouten**, Senior Marketing Director - Online, **Irdeto** 

**Vassilis Seferidis**, Director, European Business Development, **Samsung** 

Bram Tijdhof, Senior Strategy Manager, Ziggo

Tom Weiss, General Manager, TV Genius, Red Bee Media

**Raoul Wijgergangs**, Senior Director Sigma Sales Europe and Z-Wave World Wide, **Sigma Designs** 

# 2010 NOV Amsterdam, Netherlands

#### **KEYNOTE SPEAKER**

Romain Waller, Senior VP, Connect Technicolor/Thomson, Technicolor

#### **SESSION SPEAKERS**

Jonathan Beavon, Director of Segment Marketing, NDS

Martial Bellec, Innovation Programme Manager, France Telecom-Orange Labs

**Dr. Regina Bernhaupt**, Director, User Experience Research, ruwido

Andrew Bielinski, Technical Sales Manager, Vidiator

David Bloom, Commercial Director, IP Vision

Jan Van Bogaert, Senior Director, Alcatel-Lucent

David Borison, Vice President Marketing, Ralink Technology

**Paul Bristow**, VP Strategy, Middleware & Consumer Experience, Advanced Digital Broadcast (ADB)

Ronald Brockmann, Managing Director, Europe, ActiveVideo Networks

Richard Bullwinkle, Chief Evangelist, Rovi Corporation

Paul Callington, Head of Broadband Value Added Services, Virgin Media

**Laureen Cook**, Vice President, 4G/LTE Strategy - Emerging Technology and Media Group, **ng Connect** 

Rob van den Dam, Global Telecom Sector Leader IBV, IBM

**Thomas Decieux**, Head of Connected Solutions Marketing, **Nagra-Kudelski** 

**Jean-Michel Demoulin**, Cable, Digital Media & IPTV Strategy -European Markets, **Cisco** 





### **MONETIZING THE CONNECTED**





13 NOV Utilities & Service Providers: Partners in Home Controls 14 NOV Video Value-Added Services

# **2010 NOV** *(cont.)*

Dan Eakins, CEO, Zeitera

Giuseppe Flores d'Arcais, CEO and Founder, Bestv

Daren Gill, Vice President, Product, Veveo

Tim Hadley, Director, Corporate Communications, Omnifone

Pierre Hunter, VP of EMEA, Verimatrix

**Klaus Illgner-Fehns**, Managing Director, Institut fuer Rundfunktechnik GmbH; **HbbTV** 

Deepak Kataria, Director Engineering Services, HCL America

**Erik Kruse**, Strategic Marketing Manager, Senior Expert Consumer Behavior, **Ericsson AB** 

Michael Lantz, CEO, Accedo Broadband

Arnaud Le hung, EMEA Marketing Director, Ruckus Wireless

Michael Leigh, Director of Business Northern Europe, Latens Systems

**Luigi Lenguito**, EMEA Consumer& SMB Services Business Development, **Dell** 

**Doug Light**, Senior VP of Business Development and Sales, **Widevine** 

**Christophe Macquart**, EMEA Technical Director, Technologies, Solutions and EPOC, Juniper Networks

Andy Melder, Vice President Business Development, Gigle Networks

Klaus Milczewsky, Senior Manager, Deutsche Telekom AG

Trond Neergaard, Founder & Managing Partner, Cloudberry Associates

Colas Overkott, CEO, Visiware

Cynthia Pacheco, GM, Interactive Multimedia Solutions, Philips

Rolf Uwe Placzek, CEO, Acetrax

Chris Rhodes, Vice President EMEA, Radialpoint

Vassilis Seferidis, Director, European Business Development, Samsung

**Electronics Europe** 

Anthony Smith-Chaigneau, Managing Director—SVP Business

Development, Alticast

Juha Stenberg, Managing Director, Lilli Group Ltd.

Cord Stukenberg, Director Provider Business CEE, F-Secure

Yves Tjoens, VP Head of Product - Motive, Alcatel-Lucent

**David Swift**, Senior Manager, Wireless Networks Marketing & Strategy Small

Cells, **Alcatel-Lucent**; representing Femto Forum

Christopher Townsley, Director of European Sales, Limelight Networks

Andrew Wajs, CTO, Irdeto

### 2009 NOV Berlin, Germany

Ronald Brockmann, Managing Director, ActiveVideo Europe

Richard Bullwinkle, Chief Evangelist, Rovi Corporation

**Wim Bus**, SVP, Product Management & Operations, **Civolution** 

**Philippe Calvet**, Head of Home & Broadband Networks Standards in Orange Strategy & Development group, **Orange/France Telecom**; Head of business group & Board member, **HGI** 

Keith Donovan, Sales & Marketing Director, Intamac Systems

**Pierre François Dubois**, VP, Very High Broadband & Digital Home Products at the Technocentre, **Orange/ France Telecom** 

**Jon Finegold**, *Co-Founder and COO*, **Thinking Screen Media** (previously Frame Media)

Meir Friedlander, President and CEO, Eyecon Technologies

Matthew Huntington, VP, Product Marketing, OpenTV

Art Lancaster, CTO, Affinegy

**Christer Larsson**, CEO and Co-founder, **Makewave** (formerly Gatespace Telematics AB); VP **EMEA**, **OSGi Alliance** 

**Wouter Leibbrandt**, Manager Advanced Systems Lab, NXP SEMICONDUCTORS

Rob Lewis, CEO, Omnifone

**Trond Neergaard**, Founder and Managing Partner, Cloudberry Associates; Member of CTAM Europe Board

Patrik Nilsson, Head of Business Development, EMEA, Mobile & Devices, Adobe

**Paolo Pastorino**, Business Development and Marketing Manager, Loquendo

**Christopher Schouten**, Advanced Products Marketing Director, Irdeto Group

Peter Smyth, CEO, RedMere

Geof Todd, Director of Sales & New Business Initiatives, NDS

**Frederic Van Durme**, Head of Product Management, **Thomson** 

lan Walsh, VP Business Development, ProVision Communications





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### 2009 MAR Nice, France

Udo Biro, Senior Product Manager IPTV, Nokia Siemens Networks

Michimasa Aramaki, Director, Industrial Standardization, HD-PLC Alliance

Richard Bullwinkle, Chief Evangelist, Macrovision

Mark Cavicchia, CEO & Founder, WhereverTV

Mark W. Cutten, Principal, Accord Media Group/beeTV

Nicolas Decitre, GM: France and Benelux, JUNGO

**Brian Donnelly**, VP, Sales and Marketing, Icron

Margot Dor, Director of Strategy, ETSI

Paul Entwistle, Chief Technologist, Pace Micro Technology

**Milan Erbes**, Ambassador, **HGI**; Standardization & Business

Development Manager, DS2

Gil Eyal, CEO, Enure Networks

Peter Galyas, CTO, Tilgin, Echostar

Patrick Gauthier, Senior VP of Product Marketing & Strategy, ZillionTV

Stefan Jenzowsky, CEO, moreTV Broadcasting GmbH

Art Lancaster, CTO, Affinegy

**Ulrich Leiner**, Fraunhofer Institute for Telecommunications, HHI

Anton Monk, CTO, MoCA

Trond Neergaard, VP, Sales & GM, EMEA, Radialpoint

Randolph Nikutta, Head of Project Field New Media, Deutsche

Telekom AG, Laboratories

Frederic Onado, Vice President EMEA, HomePlug Powerline

Alliance;  ${\it COO}$ , SPiDCOM Technologies

**Roger Pitton**, *Program Director*, *TV*, *Video & Music Business*,

Microsoft Corporation

**Eric Plesner**, Director of Business Development, IO-Homecontrol

Micha Risling, VP of Marketing, Valens Semiconductor

Bill Stanley, Director, Operations Solutions, Telcordia

Matt Theall, Technology Strategist, Intel Corporation; President,

HomeGrid Forum

Jean-Marc Uzé, Director Product & Technology, EMEA, Juniper Networks

Navin Varsani, Consumer Director, EMEA, Cloakware

Ian Walker, Director of Sales and Marketing, EMEA PayTV

# 2008 AUG Berlin, Germany

Udo Biro, Senior Product Manager IPTV, Nokia Siemens Networks

Richard Bullwinkle, Chief Evangelist, Macrovision

**Bernhard von Canstein**, Director of Business Development for

Europe, Qualcomm

Gil Eyal, CEO, Enure Networks

Fernando Gil de Bernabé, Managing Director, Strategy and

Consumer, Internet Business Solutions Group, CISCO

**Debbie Greenstreet**, Director, Service Provider Strategic Marketing,

Texas Instruments

Laurent Jabiol, CEO / Co-Founder, Neotion

Stefan Jenzowsky, CEO, MoreTV

Alx Klive, Founder and CEO, WorldTV.com

Hans-Joerg Kolbe, Senior Researcher, NEC Europe

Christer Larsson, CEO, OSGi Alliance / Makewave AB

John LeMoncheck, President & CEO, WirelessHD

Michelle Leyden Li, General Manager, Home Control, Zilog

**Klaus Milczewsky**, Senior Manager for Innovation Management,

Technology Management Products & Innovation, Home Gateway

Initiative / Deutsche Telekom

John Newman, VP of European Operations, Roxio Division, Sonic Solutions

Ashley Norris, CEO, Shiny Media

Frederic Onado, Vice President EMEA, HomePlug Powerline

Alliance; Vice President, Marketing & Sales, SPiDCOM Technologies

Eugen Pfumfel, Principal Engineer, Toshiba Electronics Europe GmbH

Stephen Reeder, Managing Director, Europe, ActiveVideo Networks

**Anthony Rodio**, Chief Operating Officer, support.com

Ralf Schäfer, Department Head of Image Processing, Fraunhofer Institut für Nachrichtentechnik, Heinrich-Hertz-Institut (HHI)

Cord Stukenberg, Director Service Provider Solutions, F-Secure

**Jim Wallace**, Director, Emerging & Home, Segment Marketing, **ARM** 

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